



Ramping Up Renewables Workshops

WORKSHOP AGENDA

- ▶ (Exclusive to Cornell University event) 10:00 - Optional Cornell University renewable energy tour
- ▶ 12:30 - Lunch buffet opens
- ▶ 1:00 - Welcome - Tim Carter, Second Nature
Vision for the Pilot - Altenex
Agenda review
- ▶ 1:15 - Structured Ice-Breaker – Chris O'Brien, Altenex
State your name, title, affiliation, and describe one thing you need or want related to renewable energy, and one thing you have done or can offer.
If the sky was the limit, what would you be doing with renewable energy?
- ▶ 2:00 - Green Power Purchasing Strategies
Anthony Amato, EPA Green Power Partnership
High-level overview of renewable energy purchasing strategies, unbundled RECs, green pricing, green marketing, onsite, PPAs.
- ▶ 2:10 - Integrated Strategy - Power Purchase Agreements - Altenex
 - What is a PPA?
 - Internal Stakeholder Management
 - Project Economics
 - Risk Management Issues
 - Supply Market Dynamics
 - What you need to know when considering onsite solar, e.g. facilities inventory, roof age, structural, O&M, roof warranties, etc.
 - What you should know about large-scale project developers, e.g. track record, permitting, siting, community relations, environmental impacts, etc.
- ▶ 2:40 - Introduction to Participating Solar Developers
- ▶ 3:00 - Coffee Break
- ▶ 3:10 - University Case Study
- ▶ 3:25 - Renewable Energy and Greenhouse Gas Reporting
- ▶ 3:40 - How the Pilot Works
Enrolling – Second Nature
Phases of engagement – Altenex
- ▶ 4:10 - Final round – state one follow-up you commit to doing when you leave
- ▶ 4:30 - Break for happy hour

For more information, contact:

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